



# GSOE9810

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H\]g`Wci fgY`k ]``]bfcXi W`mci `hc`h\Y`WcfbYfgfcbYg`cZVWYUf]b[ `UbX`gi gH]b]b[ `Ub`YZYVWj] Y`cf[ Ub]nUf]cb`Vm Wcj Yf]b[ `gYj YfU`ei U`]mYb[ ]bYYf]b[ `UddfcUWXygZ]bXi gH]U`WUgYgZ] ]XYcg`YH`GYj YfU`hcd]Wg`Ug`k Y``Ug a Yh\cXg`UbX`hcc`g`Zcf]a dfcj YX`dfcXi W`UbX`dfcVWgg`XYg][ b`k ]``VY`Wcj YfYX`k \]W\`UFY`YggYbH]U`hc`fU`Y cf[ Ub]nUf]cbg ]bhc`h\Y`bYI h[ YbYfUf]cb`k ]h`g][ b]Z]Wbhm]a dfcj YX`cf[ Ub]nUf]cbU`YZYVWj] YbYgg``A UbU[ ]b[ ei U`]m]g`Vcbg]XYfYX`W]H]W`]b`Vi g]bYgg`UbX`cf[ Ub]nUf]cbU`[ c] YfbUbW`UbX`h]g ]bWi XYg`U``UgdYVWg`cZ h\Y`Yb[ ]bYYf]b[ `X]gWd`]bYz`Zca`UbU`mg]g`hc`XYg][ b`hc`]a d`Ya YbH]cb`UbX`]a dfcj Ya YbH`; GC 9- , %\$`WUb h\YfYzcf`VY`Wcbg]XYfYX`Ub`]a dcfH]b]UbX`c[ ]W`Y`Ya YbhcZU`[ fUXi UH`Yb[ ]bYYf]b[ `XY[ fYY`cf`X]d`ca U`

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H\]g`Wci fgY`]g`XYg][ bYX`hc`Wcj Yf`h\Y`WcfY`WcbW`drg`UbX`XmbUa ]WUddfcUWXyg]b`ei U`]mYb[ ]bYYf]b[ `Z]Y`X` H\YmXc`bchg]a d`mfY]H]fUf]h\Y`hYI hVcc`g`Vi hVi ]X`cb`h\Y`YW`fY`hcd]Wg`i g]b[ `YI Ua d`Yg`fa UbmH]\_Yb Zca`gYj YfU`]bXi gH]YgE`hc`g\ck`mci `ck`gi W`WggZ` `m]UbX`i bgi W`WggZ` `m]h\YgY`UddfcUWXyg`UFY`Udd`]YX ]b`dfUW]W`

HcXUm]g`cf[ Ub]nUf]cbg`UFY`Yj Yfa cfY`ZcW`gYX`cb`]a dfcj ]b[ `gi dd`m]W]U]b`dYfZca`UbW`""? Ym]hc`h]g ]a dfcj Ya YbH]g`ei U`]mia UbU[ Ya YbH`H\YfYzcfYz`ei U`]mYb[ ]bYYf]b[ ]b`dfcXi W`UbX`dfcVWgg`XYg][ b Wcb]bi Yg`hc`VY`Ub`Yj c`j ]b[ z]bH]fYgH]b[ `UbX`W]U`Yb[ ]b[ `hcd]W``h\Ug`a c] YX`Zca`VYmcbX`Ub`Ya d\Ug]g cb`a UbU[ Ya YbhcZei U`]m]hc`U`ZcW`g`cb`h\Y`ei U`]micZa UbU[ ]b[ zcdYfUf]b[ `UbX`]bH]`fUf]b[ `h\Y`XYg][ bZ a Ubi Z]W] f]b[ z`XY`] Yfnz`a Uf`Y]b[ z]bZca`Uf]cbz`W`gHca Yf`gYf] ]W`UbX`Z]bUbW]U`UFYUg`h]fci [ \ci hUb cf[ Ub]nUf]cb`g`ei U`]mj U`i Y`W]U]b`]bWi X]b[ `h\Y`YbH]fY`gi dd`m]W]U]b`

8Ya cbgfUf]cb`gYgg]cbg`UFY`XYg][ bYX`hc`gi ddcf]mci f`YUfb]b[ `dfcW`gg`k ]h`cddcf] b]H]Yg`Zcf`a cfY ]bH]fUW]cb`Ug`k Y``Ug`hc`Yb\UbW`]bX]j ]Xi U`UbX`h]Ua`dUf]W]dUf]cb`h]fci [ \X]gW`gg]cb`cb`dfcV`Ya gZ ei YgH]cbg`UbX`W]gYg`

H\Y`hYI hVcc`gZ`bchYgZ`W]gY`gh X]Yg`UbX`I BGK`A`ccX`Y`dcgH]b[ g`gi ddcf]h\Y`YW`fYg`UbX`XYa cbgfUf]cb gYgg]cbgZ`Vi h\YmUFY`bch]b]YbXYX`hc`VY`U`gi VgH]h`h`Zcf`Uf]bX]b[ `WUggYg`Mci`UFY`YI dYW]X`hc`Wcj Yf`U` h\Y`a Uf]f]U`g`Ugg][ bYX`Zcf`Vch`YW`fYg`UbX`XYa cbgfUf]cb`gYgg]cbg`

GdYW]Z]W]hcd]W]g`]bWi XY`E`i U`]m]Wcb]fc`g`mgH]Ya gZ`ei U`]m]mgH]Ya g`XcW`a YbH]cbz`a Ubi U`gZ ]a d`Ya YbH]cb`UbX`dfcVWXi fYgZ`ei U`]m]Uggi fUbW]z`ei U`]mia UbU[ Ya Ybh]mgH]Ya gZ`YUb`a Ubi Z]W] f]b[ z ] U`i Y]gh]fYUa`a Udd]b[ z`dfcW`gg`Zck`gZ] U`i Y`UXXYX`a UbU[ Ya YbH]z`c]W`cZ`h\Y`W`gHca Yfz`H]Ua a UbU[ Ya YbH]z`Wcb]bi ci g`]a dfcj Ya YbH]z`g]! ]g][ a U`UddfcUWX`Z`YWcbca ]W]cZ`fYXi W]b[ ] Uf]Uf]cb`]b`]bXi gH]mZ Udd`]W]h]cbg`

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Udd`mUdd`fcd`f]UH`gHU]gh]WU`a YhcXg`hc`]XYbh]Zm`hY`bUhi fY`UbX`YI hY`bhcZ`hY`dfcV`Ya`g`UbX`hc`i`gY`h`jg  
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K YY_".`&`,`GYdhYa VYf! &`C WcVYf	@YWhi fy	; `cVU`Gi dd`m7 \U]b`E i U`]mz`E i U`]m GhUbXUfXg"" 7 \UdhYf` `UbX`, `UbX`@YWhi fy`bchYg"
	Hi hcf]U`	7 UgY`Gh XmX]gW gg]cb"" 8 YH]g`k ]`VY`dcghYX`cb A ccXY"
K YY_(.)`C WcVYf!`- C WcVYf	@YWhi fy	GhUfY[ ]WE i U`]miD`Ubb]b[ "" 7 \UdhYf` ( `UbX`@YWhi fy bchYg"
	5ggYgga Ybh	C b`]bY`ei ]n`k cft` ) i `cZHY`hcu`Wci fgY`a Uf_k ]` VY`YX`h`]g`k YY_""G]bW`A cbXUm) `C WcVYf`]g`U di V]W\c`]XUm]b`BGK`z`Ub`U`hYfbU]j`Y`XUmUbX`hja`Y k ]`VY`Ubbci bW`X`cb`A ccXY"
K YY_)`. `%`C WcVYf!`%* C WcVYf	@YWhi fy	8Yg][ b`H\Ycfm`@YWhi fy`bchYg`UbX`j ]Xyc`fYWcfX]b[ cb`m`
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K YY_*. `%`C WcVYf!`&` C WcVYf	6`YbXYX	K YY_*. `]g`U`ZYI ]V`]m`k YY_"": cW`g`cb`5gg][ ba Ybh %
K YY_+.`&`*`C WcVYf!`\$ C WcVYf	@YWhi fy	J c]W`cZHY`7 i g`ra`Yf`UbX`J c]W`cZHY A Uf_YH"" 7 \UdhYf`) z`z`+`UbX`@YWhi fy`bchYg"
	Hi hcf]U`	Hcc`g`cZE i U`]miUbX`5WY`dhUbW GUa d`]b[ "" 7 \UdhYf`-`z`\$`@YWhi fy`bchYg`UbX` Gi dd`Ya`Ybhcb`]bY`a`Uhf]U`""
K YY_`,`&`Bcj Ya VYf!`* Bcj Ya VYf	@YWhi fy	GhU]gh]W`DfcW`gg`7`cb`f`c`"" 7 \UdhYf`%`%`UbX` @YWhi fy`bchYg"
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K YY_%.%'Bcj Ya VYf! &\$'Bcj Ya VYf	@YWhi fY	G]I!G][ a U'A UbU[ Ya YbhUbX'Hcc`gž F Yj ]g]cb""'7\UdHYf'%'UbX'@YWhi fY'bchYg"
	Hi hcf]U'	5gg][ ba Ybh=Gi ddcfhdf]cf'hc'gi Va ]gg]cb"

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GWkcc'Wcj Yf'g\YYH'

5`gi Va ]gg]cbg'UfY'YI dYWfX'hc'VY'bYUhbX'WYUfmgYhici H'Mci f'fYgi 'hg'UfY'hLY'd]bbUWY'cZU`mci f'\UfX  
k cf\_'UbX'g\ci 'X'VY'hYUfX'k ]h'Xi Y'fYgdYWf'DfYgYbh]b[ 'fYgi 'hg'WYUfm[ ]j Yg'hLY'a Uf\_Yf'hLY'VYghWUbbW  
cZi bXYfgtUbx]b[ 'mci f'a Yhcx/Yj Yb']ZhLY'bi a Yf]WU'fYgi 'hg'UfY']bVc'fYWf'

A Uf\_]b[ [ i ]XY']bYg'Zcf'Ugg][ ba Ybhgi Va ]gg]cbg'k ]`VY'dfcj ]XYX'UhLY'gUa Y'h]a Y'Ug'Ugg][ ba YbhXYH]g  
hc'Ugg]ghk ]h'a YH]b[ 'UggYggUV'Y'fYei ]fYa Ybhg'Gi Va ]gg]cbg'k ]`VY'a Uf\_YX'UWf'fX]b[ 'hc'hLY'a Uf\_]b[  
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K cf\_gi Va ]hYX'`Uh'k ]h'ci hUb'Uddfcj YX'YI h'bg]cb'Vm'hLY'Wci fgY'Wc'fX]bUhc'f'c'XY'Y[ Uh'X'Ui h'cf]m]g  
gi V'YWf'hc'U'`Uh'dYbU'micZ&\$'dYfW'bhf&\$i 'E'cZ'hLY'a U[ ]a i a 'a Uf\_'dcgg]V'Y'Zcf'hUhUggYgga Ybh]hYa ž  
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K cf\_gi Va ]hYX'UZ'Yf'hLY'XYUX']bY'Zcf'UVgc'i h'ZU]' ]g'bc'hUWfW'dhYX'UbX'U'a Uf\_'cZnYfc'k ]`VY'Uk UfXYX  
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žmci '\Uj Y'YI dYf]YbWfX'Ub']`bYgg'cf'a ]gUXj Ybh'fY'VYm'cbX'mci f'Wc'bf'c'hUhk ]`]bh'fZ'fY'k ]h'mci f'

UggYgga YbhdYfZcfa UbWžmci 'UfY'Y'[[ J'V'Y'hc'Udd'mZcf'GdYWU'7 cbg]XYfUhc'b'df]cf'hc'gi Va ]h]b[ 'Ub UggYgga Ybhcf'g]h]b[ 'Ub'YI Ua "

I BGK 'bck '\Ug'U': [Jhrc'G\]h#Gi Va \]hfi\\_Yžk \\]](#)W'a YUbg'hUh]Zmci 'UhtYa dhUb'YI Ua 'cf'gi Va ]hU'd]YW'cZ UggYgga Ybhžmci 'UfY'XYWUf]b[ 'mci fgY'Z]hYbci [ '\ 'hc'Xc'gc'UbX'WUbbch'Uhtf'Udd'mZcf'GdYWU' 7 cbg]XYfUhc'b"

: cf'XYHU]g'cZUdd'm]b[ 'Zcf'GdYWU'7 cbg]XYfUhc'b'UbX'WcbX]h]cbg'Zcf'hY'Uk UfX'cZgi dd'Ya YbhUfm UggYgga Ybhž'd'YUg'gYY'hY'jbZcfa Uhc]b'cb'I BGK 'g'[GdYWU'7 cbg\]XYfUhc'b'dU\[ Y](#)"

D'YUgY'bc'hY'hUhighi XYbhg'k ]'bchVY'fYei ]fYX'hc'dfcj ]XY'UbmXcW a YbhUfmYj ]XYbW'hc gi ddcfhUVgYbW'g'Zca 'UbmWUggYg'a ]ggYX'VYWU]i gY'cZ7CJ -8!%- 'di V']W\YU'h' a YUgi fYg'gi W'Ug ]gc'Uh]cb" I BGK 'k ]'bchVY' ]bg]gh]b[ 'cb'a YX]W'W'f]Z]W]hYg'Zca 'UbmcbY'XYYa YX'hc'VY'U'dcg]h] Y'WUgYž cf'k \Yb'hYm\Uj Y'fYVčj YfYX" 'Gi W'W'f]Z]W]hYg'UfY'X]Z]W'hc'cVHU]b'UbX'di hUb'i bbYW'ggUfm]ghfU]b'cb ghi XYbhg'UbX'a YX]W'ghUZZ'

5dd']W]h]cbg'Zcf'gdYWU'Wcbg]XYfUhc'b'k ]'VY'fYei ]fYX'Zcf'UggYgga YbhUbX'dUfh]W]dUhc'b'UVgYbW'g' - Vi hbc'XcW a YbhUfmYj ]XYbW'Zcf'7CJ -8 %- ]'bYgg'cf']gc'Uh]cb'k ]'VY'fYei ]fYX' ]b'H' "

5 WUXYa ]W< cbYgmiUbX`D`U[ ]Uf]ga

I BGK `Ug`Ub`cb[c]b[ `W&a a ]ha Ybhlc`ZcghYf]b[ `U`W`hi`fY`cZ`YUfb]b[ `]bZcfa YX`VmiUWUXYa ]W]bhY[ f]m`5`

I BGK `gh`XYbhg`Uj`Y`U`fYgdcbg]V`]mhc`UX`YfY`hc`h`g`df]bW]d`Y`cZUWUXYa ]W]bhY[ f]m`D`U[ ]Uf]ga

5 WUXYa ]W**z**Zcfa Uh]cb

7 fYX]hdc]bhg

⇒ dcfhUbh@]b\_g

5ddYbX|l . '9b[ ]bYYfg'5i ghfU`U'f95E'DfcZYgg]cbU`'9b[ ]bYYf'7ca dYhYbWm  
GHUbXUfX

Dfc[ fUa 'hYbXYX'@YUfb]b[ 'Ci hWta Yg	
? bck `YX[ Y'UbX'g_]`VUgY	
D9%"%7 ca dfY\Ybg]j YzhYcfmVUgYX'i bXYfghUbX]b[ 'cZhY'i bXYfd]bb]b[ 'bUh fU`UbX d\mg]WU`gWYbWg'UbX'hY'Yb[ ]bYYf]b[ 'Z bXUa YbH'g'Udd']WUV'Y'hc'hY'Yb[ ]bYYf]b[ 'X]gWd`]bY	
D9%"&'7 cbWdh U`i bXYfghUbX]b[ 'cZhY'a UhYa Uh]Wg'z'bi a Yf]WU`UbU'mg]g'ghUhg]Wg'z'UbX Wta di h'f'UbX']bZ'fa Uh]cb'gWYbWg'k \]W' i bXYfd]b'hY'Yb[ ]bYYf]b[ 'X]gWd`]bY	
D9%" " 'h!XYdh'i bXYfghUbX]b[ 'cZgdYWU`]ghVcX]Yg'cZ_bck `YX[ Y'k ]h]b'hY'Yb[ ]bYYf]b[ X]gWd`]bY	
D9%"('8]gWfba YbhcZ_bck `YX[ Y'XYj Y`cda YbhUbX'fYgYUfW'X]fYW]cbg'k ]h]b'hY Yb[ ]bYYf]b[ 'X]gWd`]bY	
D9%" ) ? bck `YX[ Y'cZYb[ ]bYYf]b[ 'XYg][ b'dfUW]W'UbX'WcbhYI h U`ZUW'c'fg]a dUW]b[ 'hY Yb[ ]bYYf]b[ 'X]gWd`]bY	
D9%"* 'i bXYfghUbX]b[ 'cZhY'gW'cdY'z'df]bWd`Yg'z'bcfa g'z'UW'W'ci bHUV']h]Yg'UbX'Vci bXg'cZ gi gh]bUV'Y'Yb[ ]bYYf]b[ 'dfUW]W' ]b'hY'gdYW]ZWX]gWd`]bY	
9b[ ]bYYf]b[ 'Udd']WU]h]cb'UV']]m	
D9%"%5dd`]WU]h]cb'cZYghUV']g\YX'Yb[ ]bYYf]b[ 'a Yh'cXg'hc'Wta d'YI'Yb[ ]bYYf]b[ 'dfcV'Ya gc']b[	
D9%"&'&'i YbhUdd']WU]h]cb'cZYb[ ]bYYf]b[ 'h'W]b]ei Yg'z'hc'g'UbX'fYgci fW'g	
D9%" " '5dd`]WU]h]cb'cZgmg]Ya Uh]WYb[ ]bYYf]b[ 'gmb'hYg]g'UbX'XYg][ b'dfcW'ggYg	
D9%"('5dd`]WU]h]cb'cZgmg]Ya Uh]WUdd'fcUW'Yg'hc'hY'W'cbXi W'h]UbX'a UbU[ Ya YbhcZYb[ ]bYYf]b[ dfc'YW'g	
DfcZYgg]cbU`UbX'dYfgcbU`Uhf]Vi hYg	
D9' "%9h]WU`W'cbXi W'h]UbX'dfcZYgg]cbU`UW'W'ci bHUV']]m	
D9' "&'9ZYW]j Y'cfU`UbX'k f]hYb'Wta a i b]WU]h]cb']b'dfcZYgg]cbU`UbX`UmXca U]bg	
D9' "' '7fYUh]j Y'z']bbcj Uh]j Y'UbX'dfc!UW]j Y'XYa YUbcif	
D9' "( 'DfcZYgg]cbU`i gY'UbX'a UbU[ Ya YbhcZ]bZ'fa Uh]cb	
D9' ") 'C'fXYf'ma UbU[ Ya YbhcZgY'z'UbX'dfcZYgg]cbU`W'cbXi W'h	
D9' "*" '9ZYW]j Y'hYUa 'a Ya VYfg\]d'UbX'hYUa ``YUXYfg\]d	